



Quality. Experience. Integrity

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ENTERPRISE REQUIREMENTS MANAGEMENT

Enterprise Requirements Management • IT Leadership • Quality Assurance & Testing • Solution Architecture & Design • Application Development & Maintenance

Did you know that...

...poor requirements management is the cause of **more than 70%** of IT project failures—greater than bad technology, missed deadlines or change management errors?¹

...reworking a software requirements problem once the software is in operation typically costs **50 to 200 times** what it would have cost to rework the problem in the requirements documentation stage?²

NueVista Group

provides a suite of expert IT consulting, support and staffing services designed to drive maximum value from technology systems, applications and strategies.

Our unique combination of background and experience—each member of our core team has more than 20 years of experience—assures our clients of exceptional value.

The challenge: *To capture and translate requirements into effective information systems solutions*

Capturing business requirements and translating them into effective working systems is a priority challenge for IT managers. NueVista Group's Enterprise Requirements Management Practice focuses on the processes, training and tools used during dialogues between your IT Organization and its stakeholders to articulate, define, and refine user needs.

By bringing together world class training, the right tools and seasoned experts, NueVista helps you achieve greater business functionality through more efficient and effective requirements documentation.

We seek a *practical alignment* of Requirements Management Best Practices with the needs of all stakeholders. The goal is to manage the change process effectively while delivering more value to the enterprise as a result of the changes made to your IT system and operation.

The benefits: *Efficiency, flexibility, customer satisfaction and enhanced ROI*

Our experience shows that an organization committed to effective Enterprise Requirements Management can expect:

- Reduced re-work
- Budget efficiencies
- Reasoned decision-making
- Flexibility in adopting new technology
- Enhanced return on investment
- Improved customer satisfaction

As we review your Best Practices, we also evaluate the skills and industry knowledge required for Business Analysts and Stakeholders in the organizational structure. This insures that Business Analysts, business management and subject matter experts recognize the financial and operational benefits to the organization of a methodical, but properly paced, requirements management program.

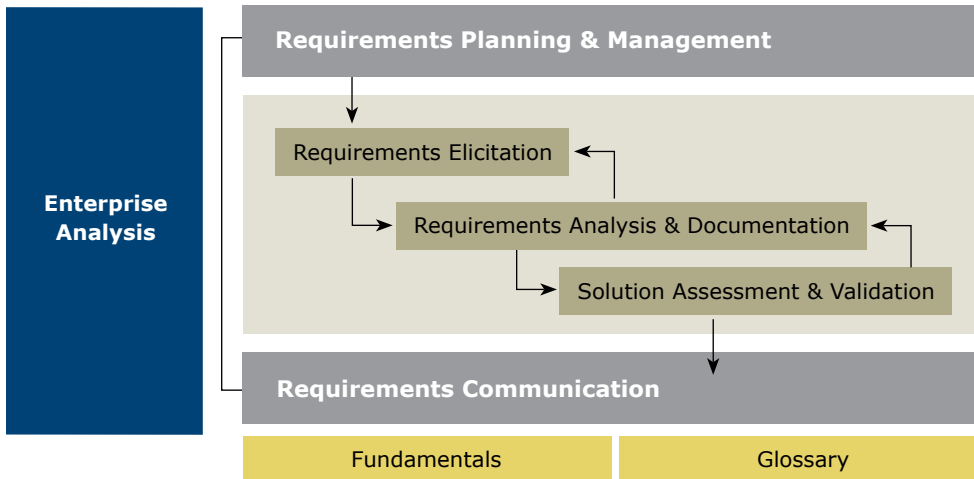
1. "Fixing the Software Requirements Mess" CIO Magazine, November 2005

2. "Understanding and Controlling Software Costs" IEEE Transactions on Software Engineering, October 1988

To start: Requirements Management Best Practices Check Up

We recommend the process begin with an Enterprise Requirements Management Best Practices Check Up. The Check Up is based on the Business Analysis Body Of Knowledge (BABOK) developed by the International Institute of Business Analysis and is independent of specific technologies, proprietary methodologies and industries. Its scope includes:

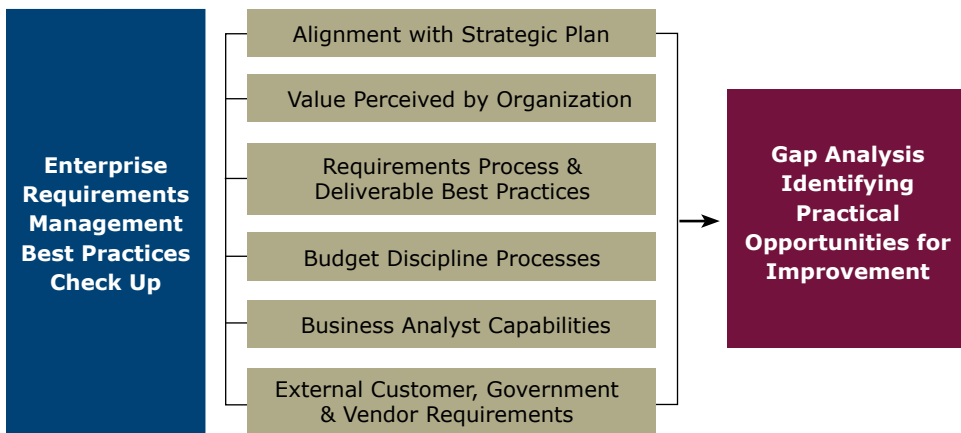
Business Analysis Body of Knowledge– Knowledge Areas



The result: Identified, practical opportunities for improvement

By reviewing the enterprise requirements management practices and outcomes at your site, we jointly develop a Gap Analysis to build on your organization’s strengths and to establish a foundation for continual improvement and longer term development. Our gap analysis will:

- identify opportunities for improvement
- provide recommendations for quick action
- and create plans for long term value.



For additional information about the benefits of effective **Enterprise Requirements Management** and an Enterprise Requirements Management Best Practices Check Up, please contact:

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